

Tri-County Memorial Hospital, Inc.
18601 Lincoln Street
Whitehall, WI 54773-0065
(715) 538-4361

Type: GMS Critical Access Hospital
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Trempealeau
Analysis Area: Southwestern (5B)
Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	9.9%	57.4%	0.17	54.5%	0.18	15.9%	0.62	24.2%	0.41
Obstetrics	. %	39.6%	.	33.3%	.	5.7%	.	. %	.
Pediatrics	2.2%	48.0%	0.05	29.9%	0.07	20.4%	0.11	. %	.
Total hospital	19.2%	55.9%	0.34	46.8%	0.41	31.3%	0.61	24.2%	0.79
Average Census (Patients)									
Adult medical-surgical	2.0	30.4	0.07	15.5	0.13	2.1	0.93	6.1	0.33
Obstetrics	0.0	3.9	0.00	1.9	0.00	0.0	0.00	0.0	.
Pediatrics	0.0	1.8	0.01	0.9	0.02	0.5	0.05	0.0	.
Total hospital	4.8	55.4	0.09	28.1	0.17	9.1	0.53	6.1	0.79
Average Length of Stay (Days)									
Adult medical-surgical	3.9	3.9	0.98	3.4	1.14	3.1	1.25	5.5	0.70
Obstetrics	.	2.4	.	2.3	.	2.1	.	.	.
Pediatrics	1.1	2.4	0.47	2.6	0.45	1.7	0.69	.	.
Total hospital	4.4	4.3	1.01	3.8	1.17	6.6	0.67	6.0	0.73
Surgical Operations									
Inpatient	1	1,424	0.00	465	0.00	36	0.03	0	.
Outpatient	136	3,187	0.04	1,711	0.08	152	0.89	102	1.33
Inpatient as % of all surgeries	0.7%	30.9%	0.02	21.4%	0.03	19.2%	0.04	0.0%	.
Outpatient Visits									
Non-emergency visits	11,158	75,046	0.15	33,009	0.34	8,386	1.33	11,128	1.00
Emergency visits	3,335	14,086	0.24	7,302	0.46	1,720	1.94	3,722	0.90
Full-time Equivalents (FTEs)									
Administrators	8.0	14.8	0.54	7.1	1.13	3.4	2.34	1.0	8.00
Nurses, licensed	20.4	160.1	0.13	111.0	0.18	19.7	1.03	19.4	1.05
Ancillary nursing personnel	8.2	54.3	0.15	37.6	0.22	8.1	1.02	5.4	1.53
All other personnel	40.4	384.2	0.11	283.4	0.14	38.0	1.06	46.8	0.86
Total FTEs	77.0	613.5	0.13	439.1	0.18	69.2	1.11	72.5	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	94.8	14.6	6.48	14.7	6.44	36.0	2.64	10.7	8.85
Nurses, licensed	241.8	157.9	1.53	231.6	1.04	207.7	1.16	207.7	1.16
Ancillary nursing personnel	97.5	53.6	1.82	78.4	1.24	85.0	1.15	57.7	1.69
All other personnel	478.5	378.9	1.26	591.3	0.81	400.4	1.20	501.5	0.95
Total FTEs	912.5	605.0	1.51	916.0	1.00	729.0	1.25	777.6	1.17

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	25	Health maintenance		Beds set up and staffed	5	Bassinets	0
Discharges	617	organization (HMO)	Yes	Discharges	101	Total births	0
Inpatient days	1,753	Preferred Provider		Inpatient days	1,583	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	20	188	725	9.9%	2.0	3.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	2	2	98	660	90.4%	1.8	6.7
Pediatric, acute	2	1	7	8	2.2%	0.0	1.1
Obstetrics	4	0	0	0	. %	0.0	.
Psychiatric	4	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	4	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	1	2	154	360	49.3%	1.0	2.3
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	4	0	0	0	. %	0.0	.
Subacute care	4	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	8	0	8.0	Radiological services personnel	2	1	2.5
Physicians and dentists	0	0	0.0	Occupational therapists	1	1	1.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	15	1	15.4	Physical therapists	3	0	3.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	4	3	5.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	5	8	8.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	0	2	0.8
Medical records personnel	2	0	2.0	All other personnel	16	10	19.4
Pharmacy personnel	3	2	3.1	-----			
Clinical laboratory personnel	5	3	6.2	TOTAL	66	31	77.0

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$8,988,347	Cash and cash equivalents	\$567,068	Current liabilities	\$2,072,573
Less deductions	3,525,745	Net Patient receivables	1,140,212	Long-term debt	5,694,958
Net patient revenue	5,462,602	Other receivables	0	Other liabilities	0
Plus other revenue	409,127	Land, bldgs and equip: Net	6,755,125	Subtotal	7,767,531
Total revenue	5,871,729	Other assets	224,050		
Less expenses	5,857,017			Unrestricted fund balance	918,923
Nonoperating gains/losses	14,067	Total Assets	\$8,686,455	Total liabilities & fund balance	\$8,686,454
Net Income	\$28,779			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$5,443,584]	60.6%	41.7%	1.45	45.3%	1.34	58.9%	1.03	57.8%	1.05
Medical Assistance [\$699,852]	7.8%	9.0%	0.86	6.7%	1.16	10.1%	0.77	8.9%	0.88
Commercial [\$2,123,048]	23.6%	43.2%	0.55	37.4%	0.63	26.7%	0.89	23.7%	1.00
All other [\$721,863]	8.0%	6.1%	1.32	10.5%	0.76	4.3%	1.85	9.6%	0.84
Deductions as % of Total Gross Patient Revenue									
Medicare [\$2,913,028]	32.4%	23.7%	1.37	24.0%	1.35	26.7%	1.21	31.5%	1.03
Medical Assistance [\$252,123]	2.8%	6.0%	0.47	4.5%	0.62	4.6%	0.61	5.7%	0.49
Commercial [\$85,762]	1.0%	9.4%	0.10	6.0%	0.16	4.5%	0.21	0.6%	1.48
Charity care [\$160,153]	1.8%	1.2%	1.47	0.6%	2.91	0.5%	3.61	0.9%	2.00
All other [\$114,679]	1.3%	1.4%	0.90	2.3%	0.56	0.4%	2.89	1.0%	1.22
Total deductions [\$3,525,745]	39.2%	41.7%	0.94	37.4%	1.05	36.7%	1.07	39.7%	0.99
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	7.0%	5.1%	1.37	4.8%	1.45	2.8%	2.48	7.5%	0.92
Net gains/losses as % of net income	48.9%	5.3%	9.23	5.0%	9.81	4.7%	10.48	-44.9%	-1.09
Expenses as % of Total Expenses									
Salary/fringe benefit[\$3,019,732]	51.6%	47.8%	1.08	48.5%	1.06	51.3%	1.01	52.8%	0.98
Supplies and services[\$2,074,533]	35.4%	40.5%	0.87	42.1%	0.84	38.7%	0.91	34.8%	1.02
Capital component [\$669,691]	11.4%	8.7%	1.31	5.6%	2.05	7.3%	1.56	10.2%	1.12
Bad debt [\$93,061]	1.6%	3.0%	0.53	3.8%	0.42	2.6%	0.60	2.2%	0.72
Fiscal Statistics									
Operating margin	0.3%	6.1%	0.04	9.5%	0.03	4.5%	0.06	-0.5%	-0.54
Total hospital profit margin	0.5%	6.4%	0.08	10.0%	0.05	4.7%	0.10	-0.3%	-1.52
Return on equity	3.1%	10.0%	0.31	15.2%	0.21	28.0%	0.11	-3.1%	-1.00
Current ratio	0.9	2.5	0.35	5.5	0.16	1.5	0.57	0.9	0.93
Days in net patient accounts receivable	76.2	57.8	1.32	72.9	1.05	60.9	1.25	.	.
Average payment period	137.5	52.6	2.62	58.7	2.34	66.6	2.06	114.1	1.20
Equity financing	10.6%	56.2%	0.19	54.1%	0.20	26.3%	0.40	6.7%	1.58
Long-term debt to equity ratio	6.2	0.5	13.05	0.1	43.80	1.4	4.33	11.0	0.56
Times interest earned	1.1	5.0	0.22	20.0	0.06	5.7	0.19	0.9	1.20
Total asset turnover	0.7	0.9	0.77	0.8	0.82	1.5	0.44	0.7	1.04
Average age of plant: years	10.2	9.5	1.07	13.1	0.78	11.4	0.90	13.8	0.74
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	-3.3%	.
Output gross rev (% of total gross pt. rev)	58.6%	44.1%	1.33	43.9%	1.34	32.5%	1.80	58.7%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,205	\$7,870	0.66	\$7,442	0.70	\$8,870	0.59	\$6,201	0.84
Inpatient net revenue per day	\$1,629	\$1,834	0.89	\$2,118	0.77	\$2,010	0.81	\$1,619	1.01
Outpatient net rev per visit	\$234	\$343	0.68	\$413	0.57	\$253	0.92	\$188	1.24